

Unit Learner Outcomes

Unit 7 – ‘Car Buying’

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All learners will master the following objectives through our work in Unit 7 – Car Buying – based on **Bloom’s Taxonomy**:

Knowledge (Remembering)

The Students will...

- ...list the ways and methods of finding a vehicle to purchase
- ...state the financial considerations when purchasing a vehicle

Comprehension (Understanding)

The Students will...

- ...compare ‘real’ vehicle costs
- ...interpret a budget to predict approximate vehicle costs that could be incurred

Application (Applying)

The Students will...

- ...demonstrate the ability to adequately search for vehicles online
- ...collect online bank quotes regarding real interest rates and loan terms
- ...calculate interest rates effect on car payments
- ...discover the ‘true’ costs of owning a car (gas, insurance, tax, registration, upkeep)

Analysis (Analyzing)

The Students will...

- ...analyze their ‘car buying decisions’ and reflect upon what fits appropriately into budget
- ...prioritize car buying needs for the five variables reflected in our budgets
- ...breakdown the financial considerations for car buying and examine the biggest variables
- ...explain their process of selecting an appropriate car for their situation to the class
- ...select the most appropriate car for each of their ‘scenarios’ and defend why

Synthesis (Creating)

The Students will...

- ...speculate on which vehicles can be afforded by which ‘scenarios’
- ...plan visits to banks and insurance companies to discuss options
- ...design a car-buying guide with appropriate stages for real purchase
- ...collaborate with other students to discover best websites for car buying process
- ...compile all the information found about their car buying process in spreadsheets
- ...negotiate with banks and dealers for the best deals (in a mock scenario)

Evaluation (Evaluating)

The Students will...

- ...assess how well (or not) their car buying process went in their Financial Journal
- ...rank the success of each student’s plan for each of their respective scenarios
- ...support and justify their conclusions of which car option was best and why